

MARKET TRENDS NEWS

Monthly Newsletter for Standish Members

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Makeover Makes BESS Stylish

BESS is a wire transfer and payment system used by major banks around the world. BESS fully supports FED, CHIPS, SWIFT, and TELEX protocols and message formats. For many years BESS was considered the ultimate in wire transfer systems. Created by Data Architects in the early eighties, BESS was built using TAL and Enscribe using the NonStop platform as the hardware of choice foundation. Over the years, Customers and Logica, which acquired Data Architects, would add new functionality and capabilities around the core product. For example, a Web front-end allowed the BESS screens to be easily accessed securely over the Bank's Intranet or the external Internet. However, many functions that required changes to the core were considered either too expensive or risky to undertake.

In 2007, Logica began a modernization project to revamp the BESS core product. One of the major constraints is that during the quarter of a century of BESS services, most of the bank's users had added their own special functionality and business rules in and around the BESS core. Logica's modernization project needed to keep the effect of the 'new core' to have minimal impact to these customer add-ons. In March 2009 Logica

released the first version of the BESS roadmap for the new BESS core. The heart of the new release was the migration from Enscribe to NonStop SQL. The migration to NonStop SQL allowed Logica's twenty-three (23) major banks clients to add new functionality such as data mining, new business lines, and new process flows, as well as allowing Logica to now undertake a number of fundamental improvements that previously would have been highly risky and difficult to implement with the Enscribe files.

In order to migrate BESS to NonStop SQL successfully and cost effectively, Logica turned to Carr Scott Software and Escort SQL. Escort SQL provided the conversion from BESS's Enscribe flat files to NonStop SQL without reprogramming. The process was straightforward, with implementing and training, Logica was up and running within one week. Logica is a six billion dollar management and IT consultancy company. Their 40,000 employees provide IT system integration, products, services and support.

Note: This article is part of follow-on to the Megaplex report published in November 2009. This new report looks at the modernization effort at a number of NonStop users and profiles some of the most important third party suppliers.

In general, most CIOs are content with their current anti-virus solution (91% for PCs, 88% for servers, and 79% for central control). With such high satisfaction rankings of the solutions, one may wonder why this is the number one driver. The answer is simple: As one CIO said, he is one virus attack from the unemployment line.

Top 10 Market Trends for 2010

Trend 1: Investment

Trend 2: Optimization

Trend 3: Enterprise Project and Portfolio Management (EPPM)

Trend 4: Compliance

Trend 5: Business Ecology

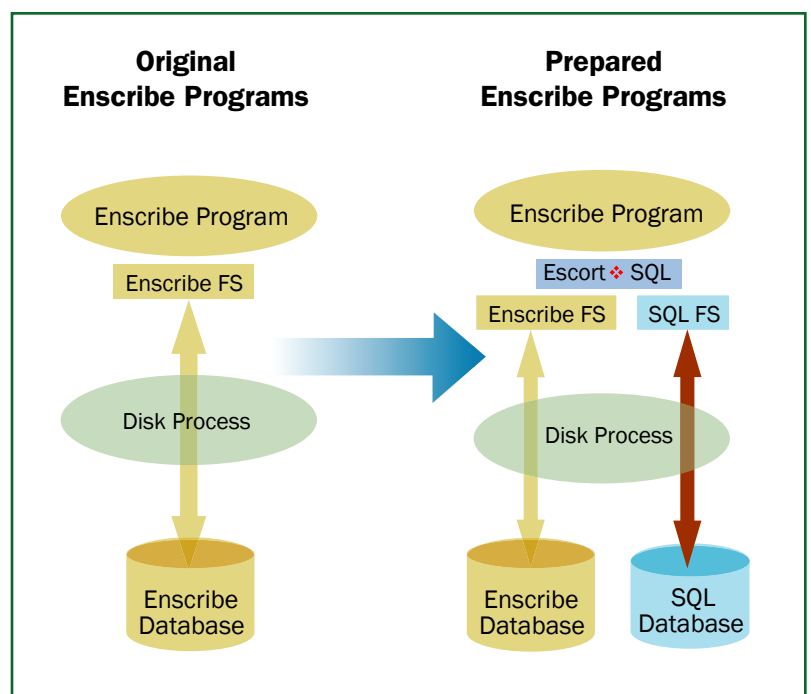
Trend 6: Green Computing

Trend 7: Social Networking

Trend 8: Cloud Computing

Trend 9: Readiness

Trend 10: Open Source & Standard Infrastructure



continued on page 2

We added 12 new charts and updated 12 viewpoints. All these additions and changes were made to the Trends in Optimization. These additions resulted in updating the Market Trends Center to version 4.0.0.

What's New?

We Updated 12 Viewpoints

Trends in Optimization

Driver 1: Security
Driver 2: Value
Driver 3: Virtualization
Driver 4: Projects
Driver 5: Business Process Optimization
Driver 6: Data Center Consolidation
Driver 7: Readiness
Driver 8: Performance Assessment
Driver 9: Green Computing
Driver 10: Cloud Computing
Optimization Summary

We added 12 Charts

Introduction: Return on Optimization

Driver 1: Security Optimization
Driver 2: Server Optimization
Driver 3: Server Utilization
Driver 4: Project Leadership
Driver 5: Redundancy
Driver 6: Centralized Management
Driver 7: Excess Capacity
Driver 8: Optimization Tools
Driver 9: Green Initiative
Driver 10: Business Agility
Summary: Business Processes

In January we released the DARTS results on Optimization and in February, we released DARTS on Open Source and Commodity infrastructure. New in March we released the DARTS results on Business Ecology. Current DARTS in progress updates the EPPM section and paper.

You can view the results in the DARTS section:

<http://www.standishgroup.com/darts/catalog.php>



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